



**WORLD MISSION**  
TECHNICAL SECONDARY SCHOOL



EXAM DETAILS		TRAINEE'S DETAILS	
Sector	ICT & FINANCE	Trainee's name	
Trade	ALL	Trainer's name	KAGABO Octave
Module code		Module title	ENTREPRENEURSHIP
Level	LEVEL 5	Date	December....., 2023

**INSTRUCTIONS: ATTEMPT ALL QUESTIONS out of 75marks (Each question carry 5 marks)**

Q1, State any 5 methods to maintain good relationship with customers

Q2, Report is very important in any business. Elaborate main parts of business daily report

Q3. Interpret any five (5) methods to optimize utilization of resources

Q4. Discuss any (5) principles of strategic employee recruitment

Q5 Entrepreneurship plays a key role in economic development of a country. Exemplify this assertion bearing in mind Rwanda reality

Q6. Competition is inevitable in any kind of business. Assume that you plan to start a business, what should you do about competition

Q7. Some criteria are taken into consideration when choosing people to work with in business organization. Indicate 5 criteria of your choice

Q8. Distinguish centralized from decentralized purchase

Q9. Assume that you are in conflict with one of your partner in business. Indicate methods that can be used to sort out conflict

Q10.why do entrepreneurs need to carry out business research before starting their business

Q11. Contrast entrepreneurs with intrapreneurs

Q12.the purpose of business plan executive summary is to provide quick and overview of the business. Indicate the key element that must be highlighted in the summary

Q13.give any 5 attributes that are required by an entrepreneur to explore business opportunities

Q14.Ability to gather information is vital for establishing an enterprise.do you agree with this statement? Give the reasons to support your answer

Q15.Mugenzi started in 2003, a small business that deals in the processing of agriculture products.in 2013, he found that it is better to expand his business using different source of finance. Prepare a financial plan for this venture.

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